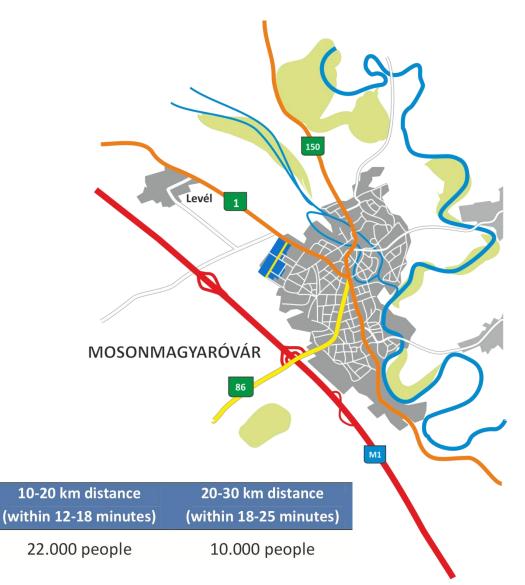


# MoWinPark Development

10 years of an innovation and commerce park

7/25/2017







0-10 km distance

(within 5-12 minutes)

12.000 people

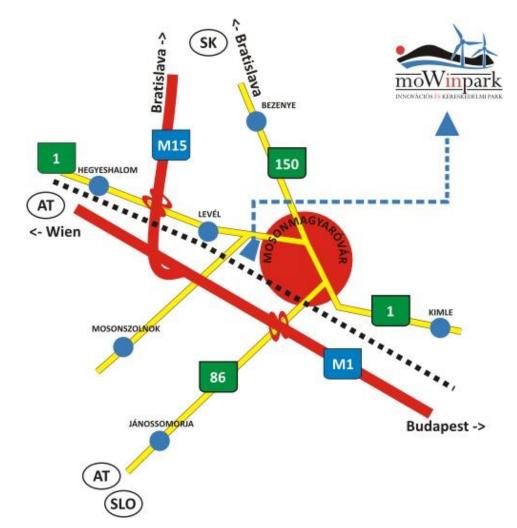
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Living in

Mosonmagyaróvár

31.000 people





#### Traffic Connections

| Public Road     | Distance | e Remark             |  |
|-----------------|----------|----------------------|--|
| M1/E60 Highway  | 5 km     | (Via Nº 1 Main Road) |  |
| M15/E75 Highway | 5 km     | (Via Nº 1 Main Road) |  |
| Nº 1 Main Road  | 0 km     | Direct access        |  |
| Nº 86 Main Road | 3 km     | -                    |  |
| № 150 Road      | 1 km     | -                    |  |
| № 8505 Road     | 100 m    | -                    |  |

#### Nearest Airports

| Airport            | Distance | Remark        |  |
|--------------------|----------|---------------|--|
| Pozsony/Bratislava | 43 km    | International |  |
| Győr/Pér           | 53 km    | Regional      |  |
| Fertőszentmiklós   | 65 km    | Regional      |  |
| Bécs/Schwechat     | 85 km    | International |  |
| Budapest/Ferihegy  | 168 km   | International |  |

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#### **Development Consortium**

Municipality of Mosonmagyaróvár (45%) Movinnov Kft. / Development company of Mosonmagyaróvár (32%) Private owners, represented by GA\VIMMO (23%)

#### Total Area at Launch

35 ha (350.000 m<sup>2</sup>)

#### <u>Infrastructure investment</u>

Total cost approx. 4 million EUR





Including gas and power utilities, exchange of former aerial power cabling for ground cables, recovery of land area formerly in use by the Moson-magyaróvár Gun Powder Factory (early 20th century) and construction of 2875 m internal road network with intersection to state road #1.

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#### <u>Infrastructure investment</u>

Total infrastructure cost / available area for sale: approx. **15 EUR / m^2** (Part of the calculated cost is attributable to using gross park area for road construction.)

## Preparation of Works:

approx. 12 months

#### **Construction Works:**

approx. 12 months (including land recultivation)



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#### <u>Design Phase (2004-2007)</u>

Infrastructure plans (civil engineering, road construction etc.)

**Business planning** (preliminary needs analysys, company and service survey, positioning, zoning etc.)

Financial planning (documentation for credit applications etc.)

**Project development** (documentations for application to EU and national grants co-financing the infrastructure component)

**Marketing tools** (multilanguage launch broschures, website, corporate identity elements etc.)



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#### **EU Grants Won**

Construction of **internal road infrastructure** (Total cost: 1.1 Million EUR, EU Support: 350.000 EUR)

Construction of 850 m<sup>2</sup> **Business Incubator facility** (Total cost: 570.000 EUR, EU Support: 400.000 EUR)



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### Initial Zoning Concept

| Zone Marking          | Smallest Plot of<br>Land | Total Surface of the Zone | Maximum Built-up<br>Ratio | Max. Height of<br>Buildings |
|-----------------------|--------------------------|---------------------------|---------------------------|-----------------------------|
| A - commercial        | 15 000 m <sup>2</sup>    | 81.903 m <sup>2</sup>     | 50 %                      | 16 m                        |
| B - commercial        | 10 000 m <sup>2</sup>    | 26.260 m <sup>2</sup>     | 50 %                      | 16 m                        |
| C - commercial, SME   | 1 500 m <sup>2</sup>     | 7 972m <sup>2</sup>       | 50 %                      | 16 m                        |
| D - commercial, SME   | 1 700 m <sup>2</sup>     | 7 253 m <sup>2</sup>      | 40 %                      | 7.5 m                       |
| E - for premises      | 10 000 m <sup>2</sup>    | 87 439 m <sup>2</sup>     | 50 %                      | 16 m                        |
| F - for premises      | 9 000 m <sup>2</sup>     | 35 775 m <sup>2</sup>     | 50 %                      | 16 m                        |
| G - for premises, SME | 1 600 m <sup>2</sup>     | 21 374 m <sup>2</sup>     | 50 %                      | 16 m                        |
| H - for premises, SME | 900 m <sup>2</sup>       | 7 866 m <sup>2</sup>      | 40 %                      | 7.5 m                       |
| I - for premises, SME | 1 600 m <sup>2</sup>     | 13.504 m <sup>2</sup>     | 40 %                      | 7.5 m                       |
| J - for premises      | 10 000 m <sup>2</sup>    | 21 873 m <sup>2</sup>     | 50 %                      | 16 m                        |

The zones in the northern part of the area are offered for **commercial activities** (retail investments on the continuation of the axle of Királyhidai Street are able to attract a larger number of population).

The zones in the southern part of the territory are considered to be **premises** of manufacturing / service enterprises.

Zones with an **SME focus** include smaller minimal lot sizes for purchase to attract local enterprises.

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#### MoWinPark Overview



7/25/2017 **2016** 



### Property Sales (2007-Present)

Total area sold: **26.3 ha | 75%** (42 lots purchased | 28 buildings erected)

First sales: 12.2007 (Rekultív Kft | 4000 m²; Spedimax Kft. | 6000 m²)

Sales by the end of 2008:

13.000 m<sup>2</sup>

Sales by the end of 2010:

110.000 m<sup>2</sup>

Effects of the worldwide economic crysis negligible

### Key Companies

**SMR Automotive Mirror Technology Hungary Bt.** (purchased 19.174 m2 for the first stage of a 15.000 m<sup>2</sup> manufacturing facility in 2010)

**Continental Hungary** (purchased 38.500 m<sup>2</sup> via real estate developer NATIBAR for the construction of a 18.000 m<sup>2</sup> logistic facility in 2011)

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#### Available Property (2017)

Most of the area still available is intended for commercial/retail companies.

## Top Seller Property (2007-)

The most attractive lot size is between 2000 m<sup>2</sup> and 5000 m<sup>2</sup>

(These were taken by local enterprises which were growing to a size where they could not continue former operations in residental areas of the city)

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Thank You for your Attention!

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